

## Personalizing Language Learning: Maximizing Student Potential Through MBTI

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### Abstract

This paper explores a strategic approach to maximizing student potential and success in language learning through insights from the Myers-Briggs Type Indicator (MBTI). By identifying individual personality types, educators can tailor learning plans to align with each student's unique preferences, enhancing their overall learning experience and outcomes. We will delve into how understanding personality types—such as Introverts, Extroverts, Intuitives, Sensors, Thinkers, Feelers, Judgers, and Perceivers—can inform the development of personalized and effective learning strategies. Attendees will be introduced to specific, actionable techniques tailored to Myers-Briggs personality types, ensuring that the learning process resonates with students' natural inclinations and strengths. The presentation will emphasize the importance of creating learning environments that cater to diverse personality types, fostering greater engagement and facilitating targeted skill development. By implementing these personalized strategies, educators can help students improve their proficiency levels more effectively, ultimately enhancing their performance in language learning. To support these strategies, we have collected data from students over the past decade (2014–2024) through surveys, integrating their MBTI profiles into their learning records. This presentation draws on action research based on these personalized learning plans, summarizing our experiences in maximizing student potential. Through empirical findings, we aim to substantiate the proposed strategies, enhancing their academic and practical value. By leveraging personality-based education, educators can optimize student learning and success, maximizing language proficiency and ensuring that each learner's journey is both engaging and productive.

*Keywords:* Myers-Briggs Personality Type Indicator (MBTI), second language learning, learning strategies, learning style, language acquisition

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## Introduction

In exploring how personality type, as defined by the Myers-Briggs Type Indicator (MBTI), relates to the learning strategies employed by students attending foreign language courses, it becomes clear that individuals with different personality types process, retain, and respond to information in distinct ways. This divergence in cognitive processing is fundamental, as the strategies these students adopt to learn a foreign language are often shaped by their inherent personality traits. For example, students who score highly on extraversion may thrive in interactive group activities and verbal exchanges, while those with a preference for introversion may find individual reflection and quiet study environments more conducive to their learning. Similarly, students who are more sensing may prefer hands-on activities and concrete examples, while intuitive learners may excel when exploring abstract concepts and theoretical language patterns.

Understanding these varied responses and preferences provides critical insights into how language instruction can be tailored to better suit each student's strengths. When educators gain an understanding of the MBTI personality types of their students, they are able to design more customized courses and study plans. These plans can incorporate a variety of learning activities and teaching methods that align with the individual preferences and cognitive styles of different learners, ultimately making the learning process more effective. For instance, visual learners may benefit from the use of imagery, diagrams, and video materials, while auditory learners might respond better to podcasts or spoken exercises. Furthermore, by acknowledging the diversity in learning approaches, teachers can create more inclusive environments where all students feel confident and supported in their language acquisition journey.

Additionally, such personalized course design has the potential to positively impact student outcomes, particularly in terms of their performance on final tests and assessments. Students who are engaged with material that resonates with their learning style are more likely to retain information, develop proficiency in the target language, and feel motivated to succeed. By incorporating MBTI insights into the curriculum, instructors can promote an atmosphere of confidence, engagement, and academic success, helping students to reach their full potential. Ultimately, this personalized approach not only ensures that students perform better on their assessments, but it also cultivates a deeper, more meaningful connection with the language, encouraging lifelong learning and linguistic proficiency.

By gaining a deeper understanding of our students' personalities, we can better align their learning strategies with their individual tendencies, allowing us to design courses that cater specifically to the diverse needs of each learner. This alignment not only optimizes the learning experience but also ensures that students are engaged, motivated, and able to leverage their inherent strengths for success in mastering a foreign language. Every student processes information in unique ways, and by identifying these individual differences, we can fine-tune our teaching methods to be more effective, promoting better language acquisition.

Language teachers can greatly benefit from assessing their students' personalities through tools like the Myers-Briggs Type Indicator (MBTI), as it helps them match learning strategies to students' natural inclinations and preferences. This personalized approach is grounded in the understanding that students will excel when learning methods align with their cognitive and emotional tendencies. By incorporating these personality insights, teachers can create a more tailored and dynamic learning environment that speaks to the strengths of each

individual. As stated by Bousalem et al. (2025), “integrating MBTI traits into learning systems allows for the alignment of educational content with learners’ personality-driven preferences,” highlighting the importance of customizing educational content to fit how students naturally approach learning.

## Background Survey

The MBTI itself is a personality model developed by Isabel Briggs Myers and her mother, Katherine Cook, building upon Carl Jung’s theory of psychological types. This model classifies individuals into 16 distinct personality types, based on preferences in four key domains. Understanding these individual preferences allows students to apply their strengths more effectively to second language learning. By using techniques and strategies that resonate with their personality types, learners can become more confident and efficient in their study habits. This tailored approach not only enhances their ability to understand and retain the language but also empowers them to take ownership of their learning journey, cultivating a deeper connection with the language and increasing their chances of long-term success. Through this understanding, we create an environment where students feel valued and supported, setting them up for success in their language learning and beyond.

Recent data accumulated over the past decade (2014-2024) reveals that the majority of students belong to three broad personality categories: STJ, SFJ, NTJ and NFJ. These personality types share common traits that significantly impact their approach to learning a foreign language. For example, Sensing (S) students focus on practical, real-world information rather than abstract concepts, and Judging (J) students prefer structured environments and clear expectations. Additionally, students with Feeling (F) traits, such as those in SFJ types, value harmony, collaboration, and empathy, while Thinking (T) students, found in STJ types, prioritize logic, efficiency, and task-oriented goals.

Table 1: Recent Data Accumulated Over the Past Decade (2014-2024)

	MBTI	# of Ss
Top1	ISTJ	39
Top2	ESTJ	27
	ISFJ	27
Top3	INTJ	11
	INFJ	10

Given that over 50% of students in foreign language courses fall under the STJ and SFJ categories, with ISTJ, ESTJ and ISFJ being the most prominent personality types within these groups, the class design will prioritize activities that align with the preferences and strengths of these two personality types. This approach aims to ensure that the majority of students feel engaged, comfortable, and successful in their learning environment.

By focusing on these two prominent personality types, instructors can create a more tailored learning experience that fosters greater success. For instance, STJ students, who tend to prefer structure and logic, may benefit from a course design that includes clear, step-by-step instructions, well-defined goals, and measurable outcomes. These students will likely excel in a learning environment where progress is tracked through assessments such as quizzes, written tasks, or structured dialogues.

On the other hand, SFJ students, who place importance on collaboration and empathy, may respond best to group-oriented activities, collaborative projects, and interactive exercises. In these scenarios, students can share insights, practice language skills with peers, and build on their natural tendency for harmony and cooperation. This type of environment will encourage SFJ learners to engage more fully with the course material and feel supported in their social learning journey.

Moreover, the design of the curriculum must also accommodate the unique characteristics of each student. For example, Sensing (S) students in the SFJ and STJ categories appreciate practical applications and concrete information, so language learning activities should emphasize real-life examples and tangible experiences. These learners will benefit from case studies, role-playing, and hands-on practice that integrate language use into everyday scenarios. In contrast, Intuition (N) students, particularly in the NTJ category, may prefer a broader exploration of language concepts, drawing connections to abstract ideas and theorizing about language use in different contexts.

The balance between providing structure (which appeals to Judging types) and allowing flexibility (which resonates with Perceiving types) can be achieved by offering a blend of planned, structured tasks alongside more open-ended activities. This balance ensures that the course caters to a diverse range of student preferences while still promoting overall language acquisition.

### **Technology-Enhanced Activities for ISTJ and ESTJ Learners**

#### ***Structured Learning Through Interpretation and Symbolic Representation***

One of our key strategies was incorporating interpretive and paraphrasing exercises to strengthen language skills. Students worked in pairs to translate or paraphrase Chinese sentences into English or explain key terms in Chinese. To enhance engagement, they also illustrated sentence meanings through drawings. These sentences were presented in multiple formats—text, audio recordings, and peer-led live readings—to accommodate various learning preferences. This activity particularly benefited ISTJ students, who preferred clear guidelines and logical task progression, and ESTJ students, who enjoyed the collaborative and results-driven aspect of the task.

At the paragraph and passage level, students engaged in symbolic representation exercises, where they read or listened to a passage, identified key themes, and selected images or symbols to represent them. The groups then used these symbols to present their interpretations. This method encouraged active processing of information, an approach supported by cognitive load theory, which emphasizes the benefits of structured, chunked learning to prevent cognitive overload (Sweller et al., 2011). ISTJ students appreciated the structured analysis and categorization process, while ESTJ students thrived in the team-based presentation aspect of the task.

#### ***Enhancing Engagement Through Social Media Integration***

Social media platforms have become valuable tools for fostering student engagement and peer collaboration (Junco et al., 2011). In our project, students shared personal experiences through social media platforms such as Instagram and Facebook. This initiative encouraged students to reflect on and articulate their thoughts interactively, deepening peer connections.

ISTJ students preferred a structured, pre-planned approach to sharing, whereas ESTJ students thrived in the instantaneous and public nature of social media engagement. By incorporating social media into coursework, we provided students with opportunities for authentic communication and self-expression, reinforcing research that highlights the positive impact of digital literacy in second language learning (Blake, 2013).

### **Critical Thinking and Creativity With RAFT Writing**

A RAFT (Role, Audience, Format, Topic) writing project was another impactful activity. RAFT assignments encourage students to explore different perspectives and writing formats, enhancing their critical thinking and creativity (Santa et al., 2004). Students began by brainstorming various roles, audiences, formats, and topics, writing them on digital slides for discussion. They then crafted their own RAFT writing pieces, selecting strong verbs and engaging in real-world applications of language.

One assignment involved the Chinese idiom story "It Is Never Too Late to Mend," which has a British proverb equivalent. After learning the story, students brainstormed and created diverse RAFT responses, including:

- A community email from a neighbor warning about the wolf.
- A safety booklet written from a sheep's perspective.
- A journal entry by the shepherd reflecting on his mistake.

This activity reinforced higher-order thinking skills, as students had to synthesize prior knowledge, analyze perspectives, and creatively express their interpretations. ISTJ students appreciated the structured approach, while ESTJ students enjoyed the real-world application and leadership opportunities the project provided. Research on authentic writing tasks suggests that such projects increase student motivation and engagement by making learning personally meaningful (Duke et al., 2006).

While the course design primarily centers on the most common MBTI personality types in our dataset—namely STJ and SFJ types—our classroom experiences have also included students from other personality categories. Notably, INTJ learners, though less prevalent, have demonstrated distinct learning needs and behaviors that offer valuable insights for instructional adaptation. The following case studies highlight personalized strategies developed to support these less frequent but equally important personality types, further reinforcing the value of personality-informed teaching.

### **Case Study**

The following section presents three case studies, each focusing on tailored strategies that have proven effective in supporting ISTJ, INTJ, and ISFJ students in their language learning. These strategies are designed to align with the unique strengths and preferences of each personality type, helping to enhance their success in learning a new language.

The first personality type is the ISTJ, also known as the Logistician. ISTJs are known for their reliability, sense of responsibility, and keen attention to detail. They thrive in environments characterized by structure and order, making them particularly effective when clear instructions and well-defined goals are present. However, ISTJs often face challenges with unstructured approaches, especially in dynamic learning contexts. As a result, they often find activities like listening and speaking exercises uncomfortable, as these tasks require

quick thinking. They tend to feel more confident when they have had the time to prepare and organize their thoughts in advance. To support ISTJ students in their language learning journey, one strategy I use is reminding them of the powerful tool of organization. Asking them to create hourly schedules of their daily activities helps them gain insight into how they allocate their time, allowing for more conscious time management. By reviewing these schedules together and pointing out areas for improvement, you will best help them. A common weakness of ISTJs is their tendency to study for long, uninterrupted periods without taking breaks, which can lead to burnout and decreased productivity. To address this, I recommended the Pomodoro technique (Cirillo, 2018) to ISTJs, so they understand the importance of breaking their study sessions into smaller intervals and incorporating regular breaks to improve effectiveness. In addition, suggesting that ISTJs join a study group can help provide the structure they need while promoting active learning through peer interaction. Encouraging ISTJ students to step outside their comfort zones, such as by teaching others, can also be an effective strategy. This not only boosts their confidence but also deepens their understanding of the target language.

The next personality type is the INTJ, also known as the Architect. INTJ students are known for their creativity and strong problem-solving abilities. With a strong work ethic and a deep thirst for knowledge, INTJs often excel as independent learners. INTJs tend to do well in language learning, especially in areas like reading and grammar, where logic and structure play an important role. They enjoy mastering systems and abstract concepts, which gives them an advantage in understanding the intricacies of a new language. Their ability to focus on underlying patterns enables them to excel in these areas of study. However, INTJs may encounter similar challenges to ISTJ types when it comes to flexibility and spontaneity. Activities such as speaking in a second language can be uncomfortable, for them they prefer more structured and thoughtful exchanges. Additionally, they may struggle to express emotions or connect on a personal level, which can make language learning seem less engaging and meaningful. To align with their strengths in creativity and strategic thinking, I gave an INTJ student an assignment to create a monologue based on his passions. For example, in one lesson, we learned about a reporter traveling to Tibet to visit an ethnic group and acquired new vocabulary, including words like “mine,” “iron,” “ranch,” “wildlife,” “diamond,” and “sheep.” The student was then challenged to create a monologue incorporating these words. Initially, he was uncertain about how to use them, but after some guidance and a discussion of his personal interests, he developed a monologue set in his favorite game, Minecraft. This type of assignment, where language is applied in a creative and personal context, serves as a powerful motivator for INTJs. It ignites the INTJ student's desire to continue learning and using the language in ways that feel both meaningful and authentic.

Finally, the ISFJ personality type, also known as the Defender, is quite protective and supportive—not only toward others but also regarding their own learning. In the classroom, this shows as a strong commitment to their work and a genuine desire to help their peers. ISFJs tend to approach learning in a meticulous, detail-oriented manner, which serves them well in areas such as writing, listening, and speaking. However, ISFJs often strive to get things “just right,” which can lead to overthinking, particularly when speaking or writing in the target language. They may second-guess themselves frequently. If they feel they are not performing perfectly, it can be a source of frustration. Additionally, ISFJs thrive on routine and familiarity. If a language learning approach feels too unpredictable or disorganized, they may struggle to adapt. From experience, ISFJ students tend to excel when they feel genuinely supported. They need to know that their progress matters and that their efforts are recognized.

A little encouragement can go a long way for ISFJs—they respond especially well to praise and positive reinforcement. Small gestures such as high fives and taking a moment to recognize them can significantly boost their morale. One student stands out in my memory. Initially, he was disinterested in learning and ready to quit. He proved to be a challenge for every teacher, but once I started providing personalized attention—designing tailored homework assignments specifically for him and sharing Chinese songs that I knew he enjoyed singing—he began to slowly open up. When he sensed that his teachers genuinely cared about his success, his attitude shifted. He became more engaged, and over time, his grades improved. This experience reinforced the importance of showing that teachers care and providing extra support, as it can make a significant difference for ISFJ students.

## **Conclusion**

In conclusion, this research has highlighted the significant role that Myers-Briggs personality insights can play in enhancing language learning. By recognizing and embracing the diverse personality types, educators can tailor their teaching approaches, making language learning more effective and engaging. The case study suggests that a personalized approach, based on an understanding of individual personality traits, can lead to improved outcomes in language acquisition. By carefully aligning teaching strategies with personality-driven preferences, we can optimize the language learning experience and ensure that each student reaches their full potential in mastering a foreign language.

This study has demonstrated that understanding MBTI personality traits can significantly enrich language learning experiences. By tailoring instruction to fit the cognitive and emotional preferences of different personality types—such as ISTJ, ESTJ, INTJ, and ISFJ—educators can better meet students' individual needs. These case studies affirm that even less represented types can benefit from thoughtful, customized approaches. Ultimately, integrating personality-based strategies not only fosters improved language acquisition outcomes but also promotes a more inclusive and responsive learning environment.

## **Declaration of Generative AI and AI-Assisted Technologies in the Writing Process**

This manuscript was refined with the assistance of AI-based language generation and editing tools, specifically ChatGPT. The AI was used to enhance clarity, coherence, and structure in support of the discussion.

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